

Highlights
Commander's Welcome and Intent
Colonel Ronald N. Light
14 February 2008

Welcome - more than 60 international firms represented here today:

- From throughout the United States
- From as far away as Great Britain, Turkey, Iraq, and Afghanistan
- Firms that have worked all over the world

Whether you will be a prime contractor, a joint venture partner, or a subcontractor, we are delighted at your interest in this solicitation and that you are here to help us.

Your role here today is vital for the Corps of Engineers missions overseas:

- We can't serve our overseas customers without you.
- We need your participation to help us craft contracts in which you'll fully participate.
- You are participating in our market research for what we are calling our "next generation indefinite delivery/indefinite quantity (IDIQ) contracts" that will replace our current set of nine IDIQ contracts that are in their last option year.

With the next generation IDIQ contracts, we need industry's assistance to improve this contracting vehicle. Engage in dialogue with us. Give us your experiences and thoughts.

- We want to tailor the solicitation to get maximum industry interest
- We want a set of IDIQ contracts where:
 - We have robust competition among task orders
 - Where the government is getting the best value for its dollar
 - And where you are being treated reasonably
- We want to meet your needs and ours.

These contracts will be among the most important contracts that the Transatlantic Programs Center will award in the near term. They will be used to meet some of the Corps of Engineers contract requirements in the Middle East, Central Asia, and possibly Africa. They will support multiple Corps of Engineers commands. For that reason, we want to maximize industry's input in creating contracts that meet our nation's needs overseas.